



Agenda

Governing Board Meeting

9:00 AM – 11:00 AM

December 3rd, 2019

Bishop Garcia Diego High School

1.0 – Call to Order

1.1 – Introduction and Roll Call – Ricardo Venegas

- **Attendance Record:**
 - Arturo Rodriguez
 - Charla Bregante
 - Gerardo Cornejo
 - Joanna Romo
 - Laura Sanders
 - Len Smolburd
 - Linda Arellano
 - Liv Gonzalez
 - Matt Pace
 - Patricia Madrigal
 - Ricardo Venegas
 - Rosa Martinez
 - Seth Miller

2.0 – Action Items

2.1 – Approval of Minutes for August – Ricardo Venegas

- **Approved and seconded**

3.0 – CSAC Nov. 13 meeting

3.1 – Building a case for more funding – Joanna

- **Applying for grants a more competitive process**
- **Searching for new fiscal agent to support mission and services**
- **CSAC to ask for expansion requires more funding**
- **RFA process includes adding more outcomes working with students, increasing college-going rate and number of financial aid application submissions**

3.2 – Draft RFA - 5 main areas of focus/Data collection – Joanna

- **Cal-SOAP statute to make changes to tutoring through case management or cohort programming as a mentoring/advising program**
- **Need strong partnerships with K-12, non-profits and higher ed**
- **More family engagement about financial aid resources and college awareness through elementary school outreach**
- **Strong governing board and relationships with community**

3.2.1 – Measuring Cal-SOAP impact

- **More data collection, reporting and analysis**
- **Summer melt strategies for retention/engagement**
- **Structured under a 5-year grant (i.e. 2021-26)**
- **Express desired outcomes for servicing students**
- **“Cradle-to-Career” (C2C) model**



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3.3 – Expanding Cal-SOAP outreach – Joanna

- **CSAC asks for expansion**
- **Growing need for services in Ventura County to eligible students**
- **Building partnerships with SB consortium**
- **Expansion as the reason for more funding**

4.0 – Action Items

- **Partnerships to promote mission/vision**
- **Joanna has contacted several agencies mostly declining due to impending recession not able to take in program**
- **UCSB continues to be a possibility**
- **Asking Board Members for recommendations on other fiscal agents**
- **Questions from members about new fiscal agent and expansion:**
 - **Gerardo: fiscal agent to be on board? To decide board members?**
 - **Gerardo: benefit to fiscal agent for taking project on?**
 - **Gerardo: new board members as result of expansion? Will current members be removed/replaced? Balance of power?**
 - **Ricardo: who will allocate budget based on expansion?**
 - **Gerardo: new location if expansion? Move to Ventura?**
 - **Rosa: is funding formula competitive enough to expand?**
 - **Laura: will interact remain at 8%? Can it be matched by new fiscal agent? Will they need to offer more?**
 - **Patricia: will expansion lead to new fiscal agent or vice-versa?**
 - **Arturo: length of process for new fiscal agent or expansion?**
 - **Len: new fiscal agent timeline?**
 - **Ricardo: outcome if no new fiscal agent is found?**
- **Responses to questions by Joanna:**
 - **Fiscal agent to remain on board but not decide board members**
 - **Fiscal agent receives no financial benefit but will supplement from increasing services, mission statement and data collection**
 - **Stronger and more diverse board from more board members with increase to in-kind contributions (i.e. 1:1.5 ratio)**
 - **Board to be restructured gradually as needed if necessary**
 - **Cal-SOAP to remain in SB and create satellites gradually**
 - **Budget allocation to remain but change as tutoring changes management models and be decided by current board members**
 - **Staff exists in service area and will expand as needed through partnerships**
 - **Grant process begins 2021 and set for June 2020 to set up new RFA**
 - **Joanna reaching out and new fiscal agent to be determined by March 2020 to have board move forward with decisions**
 - **Remain with CAC/work more closely but seek opportunities for RFA**



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4.1 – Vote to search for new Fiscal Agent – Ricardo Venegas

- **Arturo moves motion, Patricia seconded**
- **All in agreement, CAC abstains from vote**

4.2 – Vote to expand Cal-SOAP outreach – Ricardo Venegas

- **Arturo moves motion, Rosa seconded**
- **All in favor**

5.0 – 2018-2019 Results/ 1st quarter reports

5.1 – 18-19 Results – Joanna

- **4,000 students served out of 10,000 in South County**
- **46 tutors throughout year serving over 2,500 students**
- **16 campus visits for over 500 students**
- **6 Financial Aid Presentations, 7 Cash4College Workshops**
- **4 peer advisors placed in 6 high schools served 470 students**
- **Support for Career Technical Education (CTE) with SBUSD and CUSD**
- **42 students in SAT Prep increasing average score by 100 points**
 - **Patricia asks for expansion of SAT Course enrollment**
- **Facts sheet to be posted on web for easy access**

5.2 – 1st Qtr. report – Joanna

- **Eddie: Financial Aid Presentations and Cash4College Workshops**
 - **1200+ seniors attended presentations, 130+ helped at workshops**
- **Jennifer L: Campus Visits, Lights On and College Night Events, workshops and presentations on high school campuses**
- **Jennifer A: Advisement at high school sites**
 - **160 students served in Sept. with College essays and applications**
- **Ana: Tutoring**
 - **19-25 tutors served 623 students with nearly 1200 hours of service**
 - **3 tutor trainings on CAC and Cal-SOAP**
- **Laura: Budget**
 - **Tutor budget at 6.5% expected to exceed 30% by year's end**

6.0 – Discussion

6.1 – RFA & FA Search Committee – Joanna

- **Ideas from members for fiscal agent search:**
 - **Ricardo: Ventura County Office of Education, Mini-Corps, HACSB**
 - **Laura: merge with Central Coast Cal-SOAP**
 - **Gerardo: UCSB, Boys & Girls, United Way, Girls Inc.**
 - **Seth to provide connections with United Boys & Girls**
 - **Patricia to provide connections with Peoples' Self-Help and volunteers to meet with Mario for plans with UCSB**

6.2 – CA College Affordability – Joanna



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- **Len in attendance and presents key ideas from summit:**
 - **Riverside hosted summit due to recent implementation of AB 2015 in school district**
 - **Strengthen partnerships to provide existing services**
 - **More interaction and outreach for parents**
 - **Incentives for submitting FAFSA (e.g. pizza parties)**

7.0 – Announcements

7.1 – From Cal-SOAP Staff

- **After school tutoring to be made available at DPHS beginning January**
- **Looking into expanding services at SBHS**
- **Cal-SOAP to hire tutors as underclassmen to promote consistency**

7.2 – From Board Members

- **HACSB: Cesar steps down as board member and Charla to regain position**

7.3 – Next Board Meeting

- **March 11th at Westmont from 9am-11am**

8.0 – Adjournment

- **Ricardo adjourned meeting at 11:05am**